



ERPANET Seminar
Amsterdam, the Netherlands
September 20-22, 2004



Business Models related to Digital Preservation

Practical Session I

Does sustainability depend on a broadcast business model (governed by what the organisation thinks is useful) or an on-demand business model (what do users need)?

What strategies exist for "selling" digital preservation in the name of access?, as a public good?



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Practical Session II

Must business planning result in full cost recovery?

What proof exists that resources expended now for digital preservation, will result in savings down the road?

What strategies should we follow for properly documenting digital preservation costs?



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Practical Session III

What can be shared amongst different domains involved in digital preservation in order to relieve the burden of digital preservation? To what extent may this influence the choice of a business model?

What strategies exist for identifying, developing, and sharing tools for automating processes?

Where should we go from here? Recommended post workshop activities.